

Motif-oriented influence maximization for viral marketing in large-scale social networks

Authors: Mingyang Zhou, Weiji Cao, Hao Liao and Rui Mao

Shenzhen University

Examples:

- A motif of k friends dine together and choose a if more than half users agree.
- When determining whether to purchase a KFC Family Bucket, every family member must consent to consume KFC.
- Farmigo platform offers services for group customers when a specific number of members purchase the foods.



(a)



(b)



(c)

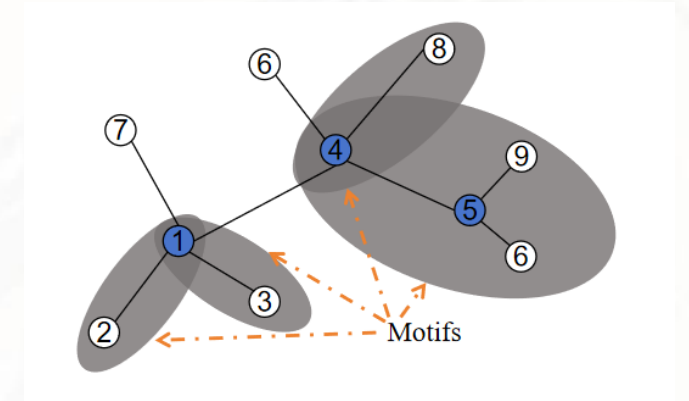


Fig. 1: Motif-level influence maximization(IM).

Motif activation: A motif is activated if more than r_i nodes in the motif are activated; otherwise the motif is inactive.

Problem Definition: Given a graph G , a cascade model \mathbb{C} , and an integer k , the **Motif-Oriented Influence**

Maximization (MOIM) asks for a size- k seed set with the largest expected activated motifs, i.e.,

$$S_k = \operatorname{argmax}_{S:|S|=k} \mathbb{I}_{\mathbb{C}}^g(S).$$

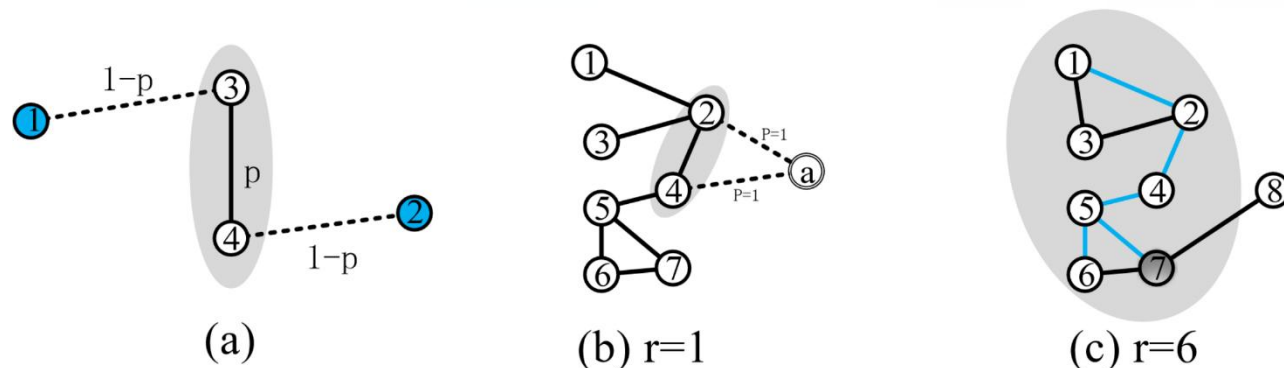


Fig. 2 : (a) An example of a graph containing only one motif. (b) A super node example (labeled a). (c) 5-spanning tree example (see blue edges).

Algorithm 1: NodeSelection (G, θ, k).

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1 Initialize a node set  $S_k^* = \emptyset$ ;
2 for  $i = 1 : \theta$  do
3   Randomly choose a super node  $v$  with probability  $\frac{w_v}{\eta}$ ;
4   Generate a RR set  $R_i$  starting from node  $v$ ;
5   Insert  $R_i$  to  $\mathcal{R}$ ;
6 end
7 for  $i = 1 : k$  do
8   Identify the node  $v$  that maximizes the marginal coverage of  $\mathcal{R}$ ,  $F_R(S_k^* \cup \{v\}) - F_R(S_k^*)$ ;
9   Insert  $v$  into  $S_k^*$ ;
10 end
11 return  $S_k^*$ ;

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Method ($r_i = 1$): Add a super node T_i connecting each motif.

Expectation of activated super nodes
($r_i = 1$)

$$\bar{f}(S) = \mathbb{I}_{\mathbb{C}}^g(S) = \mathbb{E}_{\mathbb{C}}[\sum_{a \in T} \omega_i \cdot \mu(a)].$$

Lower bound ($r_i > 1$): $\underline{f}_2(S) = \tau \cdot \bar{f}(S)$,
 τ is a constant.

Upper bound ($r_i > 1$): $\bar{f}(S)$.

Proof: see the manuscript.

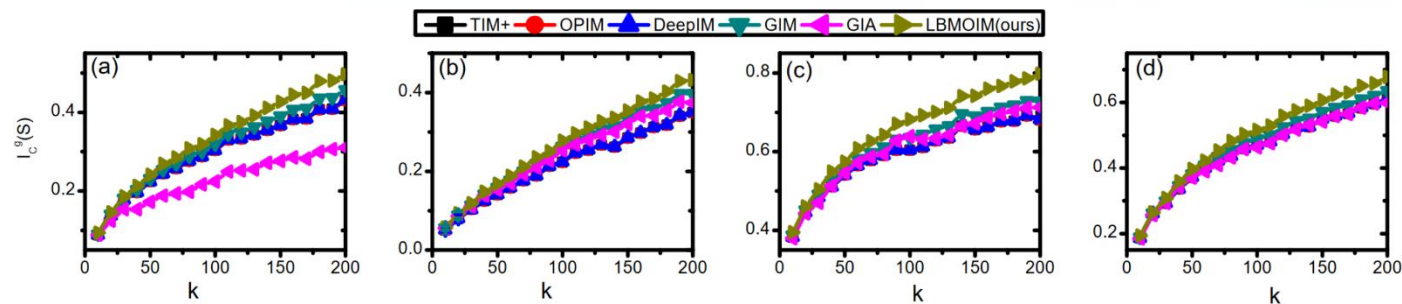


Fig. 3: Expected motif influence vs. k under LT model, $r_i = 1$ and motif size being 2.

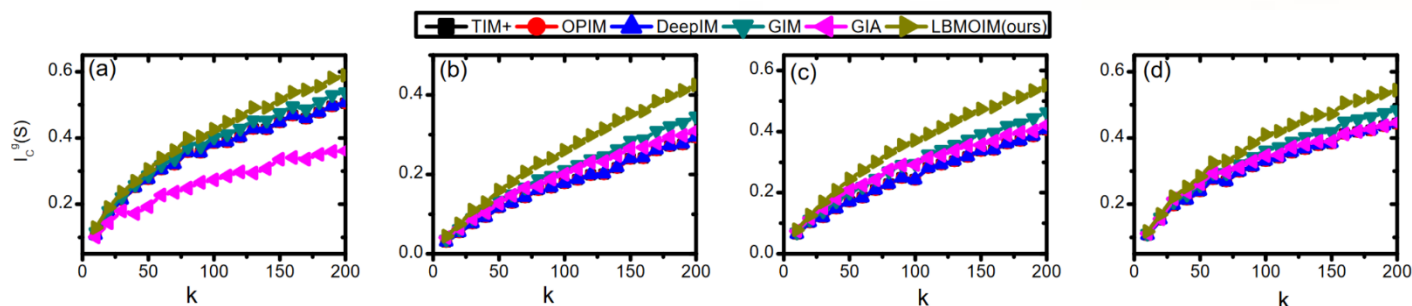


Fig. 4: Expected motif influence vs. k under LT model, $r_i = 1$ and motif size being 3.

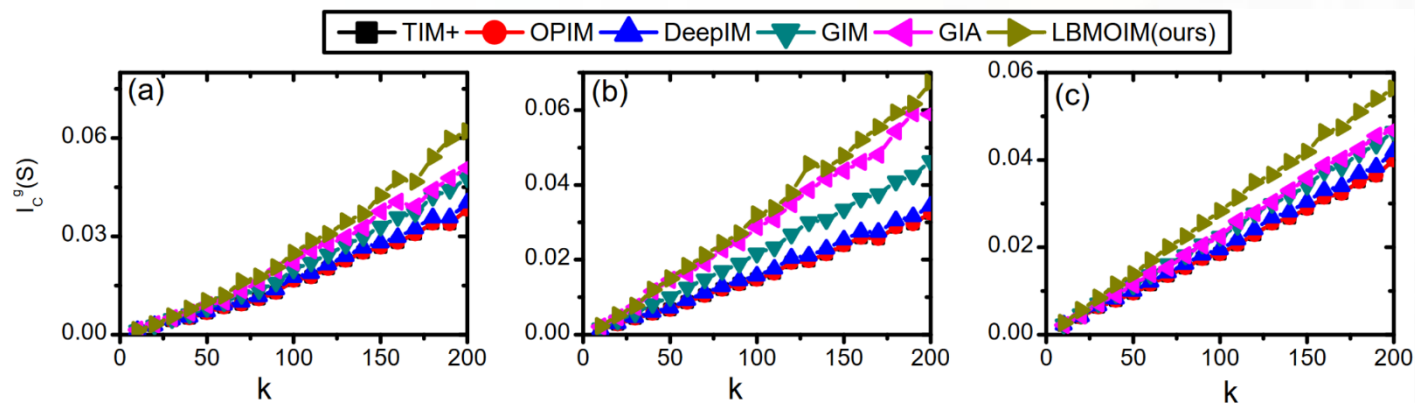


Fig. 5: Expected motif influence vs. k under LT model. (a) Motif size 2 and $r_i = 2$. (b) Motif size 3 and $r_i = 3$. (c) Half motifs have size 2 and $r_i = 2$, whereas the other half motifs have size 3 and $r_i = 3$.

Thank you!